Communities of Coastal Georgia Foundation Final Strategic Planning Report



April 2025 Prepared by Libby Cole, Expand Coaching and Consulting



Final Strategic Planning Report: Communities of Coastal Georgia Foundation (CCGF)

Prepared by: Libby Cole **Date:** April 23, 2025

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Introduction

This report serves as a final assessment and summary of the Communities of Coastal Georgia Foundation's 2025–2029 strategic planning process. It highlights board engagement, leadership feedback, refined priorities, KPIs, and implementation structures developed collaboratively over the course of several months.

Context and Objectives

Since August 2024, CCGF has undertaken a strategic planning process with three core objectives:

- 1. Bring all stakeholders up to speed on past progress and foundational history.
- 2. Review, refine, and finalize the mission, vision, and values.
- 3. Achieve consensus around bold and actionable priorities, and define goals with measurable outcomes.

Date	Milestone / Activity
August 2024	Initial planning discussions with staff
September 2024	Stakeholder survey launched (43+ responses gathered)
October 3, 2024	Executive Committee briefing on survey results
October 15, 2024	Full board strategic visioning session:
	 Reviewed survey findings Drafted updated mission/vision Discussed strategic priorities
November 2024	Stakeholder interviews & input
December 2024	Small group conversations and insight gathering
January 16, 2025	Board Meeting: reviewed priorities and plan
February 2025	Executive Committee Meeting: approved mission/vision and set strategic priorities, 1:1 consultations to refine content and board dynamics
March 2025	Executive Committee meeting: drafted goals, staff began action plans, KPIs, and accountability framework
April 2025	Final review of full draft strategic plan + board engagement resources
April 17, 2025	Final board meeting and plan approval
May–June 2025	Launch plan
	Begin implementation: • Staff alignment • Board "playbook" shared • KPI dashboard launched
August 2025	Begin quarterly progress monitoring and board updates
January 2026	First annual strategic review: assess KPIs, make adjustments, prepare Year 2 work plan

Stakeholder Survey Results

As part of our strategic planning process, a stakeholder survey was conducted to gather input from key individuals connected to the Communities of Coastal Georgia Foundation, including fundholders, nonprofit representatives, board members, and community members. This survey was designed to capture insights on how the Foundation is perceived, identify areas for improvement, and explore opportunities for growth.

The feedback received was critical in helping us align our strategic priorities with the needs and expectations of our stakeholders as we developed the strategic plan. It provides a clearer understanding of our internal strengths and challenges, as well as external opportunities and threats that may impact our future direction.

The following pages through 26 are a part of that initial report.

METHODOLOGY

The stakeholder survey was conducted to gather comprehensive feedback from key individuals and groups connected to the Foundation. This section outlines the process used to design, distribute, and analyze the survey.

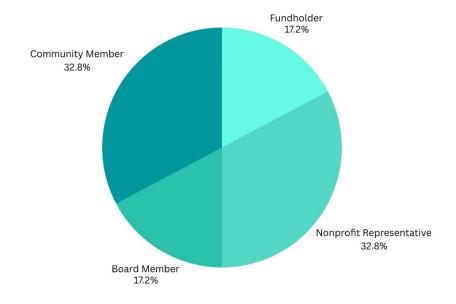
The survey was developed to ensure that it captured a broad range of perspectives across various aspects of the Foundation's work, including internal operations, external impact, and future opportunities. It included a mix of quantitative questions (using a Likert scale) and open-ended questions to allow respondents to provide detailed feedback.

The survey was distributed via Google forms to fundholders, nonprofit representatives, board members, and community members. The survey was open for ten days. Responses were analyzed using both statistical methods and qualitative coding for recurring themes.

Respondents were able to self-identify their roles with the Foundation on the survey. A total of 46 individuals completed the survey, 12 of whom completed responses for two roles, for a total of 58 responses across the specific role categories. The response rates are charted below.

Category	Total Surveys Sent	Total Responses	Overall Response Rate	Category- Specific Response Rate
Board Member	19	10	0.6%	52.6%
Fundholder	72	10	0.6%	13.9%
Nonprofit Rep	212	19	1.15%	8.9%
Community Member	1353	19	1.15%	1.4%
Total	1656	58	3.5%	

Stakeholder Respondents:



As part of our follow-up to the stakeholder survey, a select group of respondents was contacted for more in-depth conversations. These phone calls allowed us to clarify some of the feedback provided in the survey and gather additional insights that may not have been fully captured in written responses. By speaking directly with key stakeholders, we better understood the nuances behind their perspectives and gained a deeper appreciation of their concerns, suggestions, and ideas. These conversations helped ensure that the feedback we received was accurately interpreted and effectively incorporated into our strategic planning process, allowing us to make more informed decisions and address stakeholder needs more thoroughly.

KEY FINDINGS

The following sections present the insights gathered from the stakeholder survey. These key findings reflect the collective feedback from respondents across various stakeholder groups. The data provides valuable insights into the Foundation's current strengths, challenges, and opportunities for growth.

The survey results have been organized according to the flow of questions on the survey, including internal organizational performance, external opportunities and threats, stakeholder role specific engagement, and future strategic priorities. Quantitative data has been supplemented with qualitative responses to provide a more comprehensive understanding of stakeholder perceptions.

Headline Findings:

- **87%** feel the Foundation is currently meeting its mission well or very well, 13% neutral.
- **84.8%** are satisfied or very satisfied with the current state of the Foundation, 15.2% neutral.
- 100% of fundholders would recommend CCGF to others.

Strengths

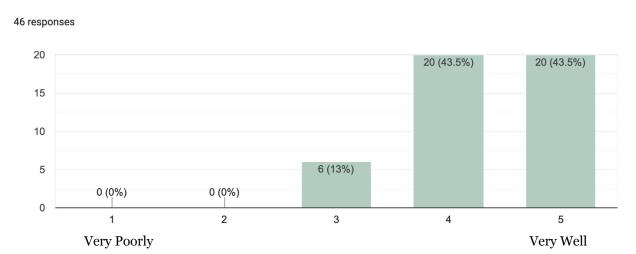
- Staff and board leadership
- Reputation of the Foundation in the community
- Community involvement and relationships
- Satisfied fundholders and stakeholders

Opportunities for Improvement

- Community education and awareness
- Communication and marketing
- Recruitment of new fundholders and resources

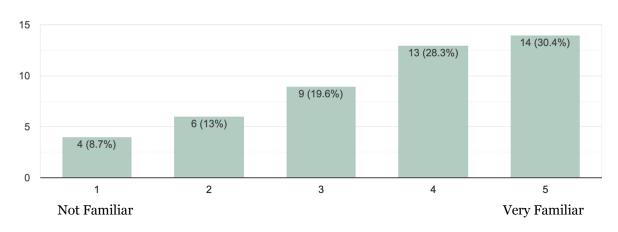
INTRODUCTORY QUESTIONS - 46 responses

How well do you feel the Foundation is currently meeting its mission?



How familiar are you with the Foundation's current strategic goals?

46 responses



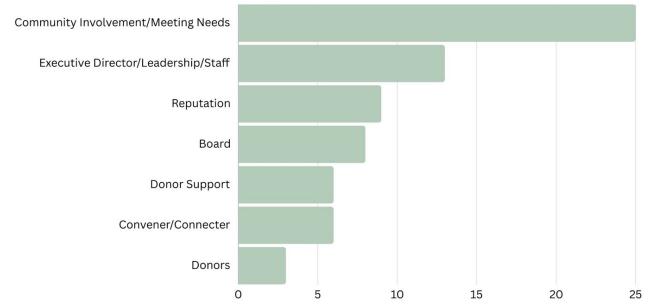
What does the phrase "engaged philanthropy" mean to you?

Select direct responses:

- "Help and impact by actual engagement rather than merely via funding"
- "Pro-active; playing a part in finding and implementing solutions to community issues not needs; convening the community to stimulate community wide consensus; serving as more than just a pass-through of funds."
- "Donor-Foundation relationship & communication that informs donors & moves foundation goals forward through time, talent & treasure."
- "An active role in making a difference, not just through financial support but by deeply understanding the causes you care about. It's about building relationships with organizations, listening to community needs, and using your skills and connections to create a greater impact."
- "'Engaged Philosophy' makes a difference in the wider world, by engaging on a practical level with real-world problems and by bringing philosophy to an audience beyond academia."
- "Philanthropy that is meaningful and measurable- working in partnership with grantees

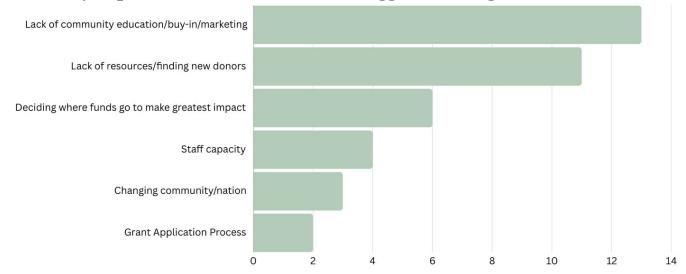
 sustainable Encouraging fundholders to support issues of regional importance intentional giving with expected success"

In your opinion, what are the Foundation's greatest strengths?



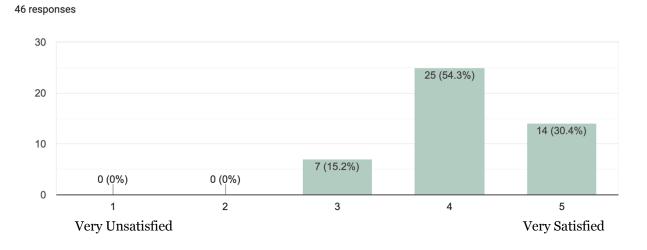
Other singular responses: The amount of resources available, Cross Pollination, directed energy, compounded impact

What do you perceive as the Foundation's biggest challenges or weaknesses?



Other singular responses: Risk aversion, lack of unity in how to achieve vision among board members, not having a clear purpose

Overall, how satisfied are you with the current state of the Foundation?

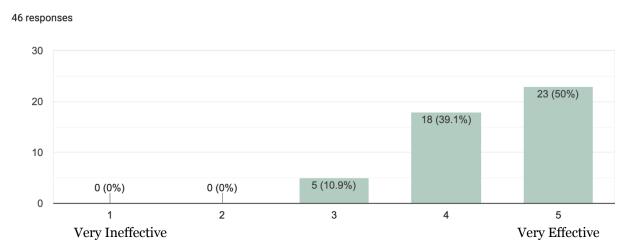


INTERNAL ENVIRONMENT – 46 responses

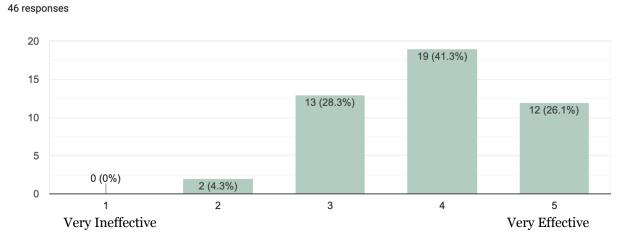
This section focuses on feedback related to the Foundation's internal operations, capabilities, and organizational culture. The survey responses provided insights into our strengths, as well as areas where improvements may be needed. Key topics included leadership effectiveness, staff capacity, resource management, and overall organizational performance.

Understanding how stakeholders perceive our internal environment is crucial for ensuring that we are operating efficiently and are well-positioned to achieve our mission. The following findings will help us identify where we excel and where we may need to strengthen our internal capacity to better meet future challenges and opportunities.

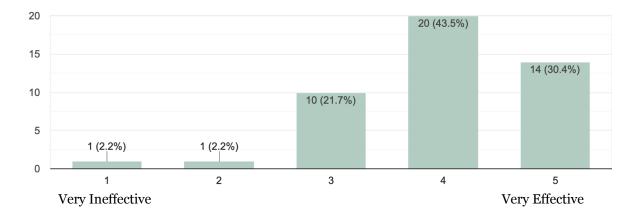
Leadership from President & CEO



Leadership from Board of Directors

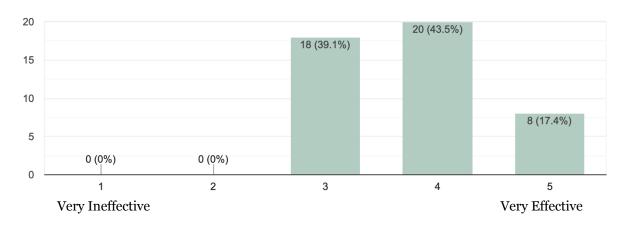


Staff Capacity 46 responses



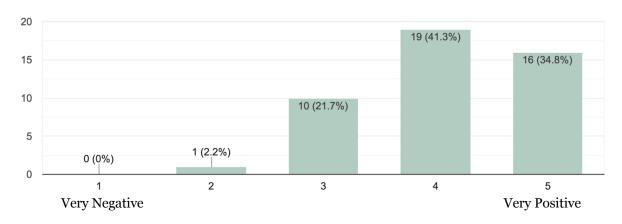
Resources and Funding

46 responses

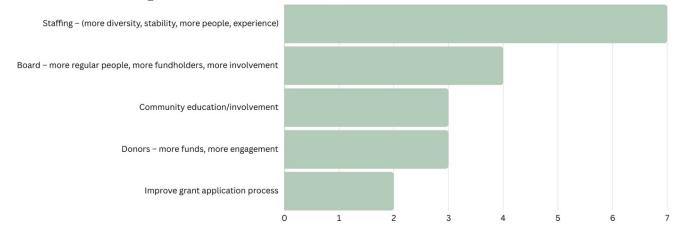


Organizational Culture

46 responses



What internal improvements could make the Foundation more effective?



^{*24} responded that either no improvements needed to be made or they did not have enough information to provide suggestions.

EXTERNAL ENVIRONMENT – 46 responses

This section addresses the external factors that may impact the Foundation, including trends, opportunities, and challenges in the broader community and nonprofit landscape. The survey gathered stakeholder perspectives on how well the Foundation is responding to these external forces and what potential risks or opportunities lie ahead.

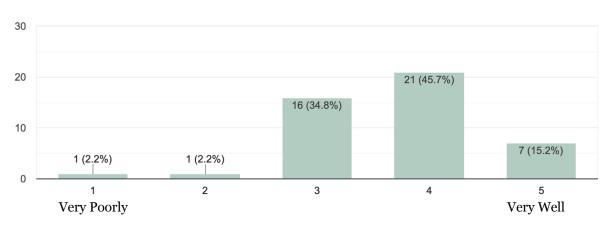
From shifts in funding patterns to emerging community needs, these external insights are critical for shaping our strategic direction. Understanding the landscape in which we operate allows us to adapt effectively, leverage new opportunities, and mitigate potential threats. The following key findings provide a look at how stakeholders view the external environment and its influence on the Foundation's future success.

Which external trends do you believe will have the most significant impact on the Foundation over the next 3-5 years? (Respondents could select up to 3)

- 1. Economic conditions (local shifts, economic downturns, income disparity) 78.3%
- 2. Funding trends (change in donor preferences, increased competition for funding) 60.9%
- 3. Political or regulatory changes (tax policy, new laws or regulations, social services funding) 45.7%
- 4. Social or cultural trends (changing demographics, focus on equity and inclusion) 37%
- 5. Environmental factors (climate change, sustainability initiatives) 26%
- 6. Public Health trends (pandemics, mental health recognition) 19.6%
- Technological advancements (automation and AI, digital impact, cybersecurity risks) 8.7%

How well does the Foundation currently respond to changes in the external environment?





What external opportunities should the Foundation explore?

Select direct responses:

- "Adverse impact of rising sea levels to coastal communities."
- "Policy advocacy. Maybe start to work with more of the local governments to influence policies that support sustainable development in the region."
- "As a retired healthcare professional, I believe that mental health (availability and affordability) is a major concern for our region."
- "Partner with management teams to train and support local organizations. Assist with developing strong boards for them."
- "Engaging and connecting local nonprofits to combine efforts to not duplicate services. Coordinating and organizing a larger ask of a foundation or governmental funder."
- "Support for innovative development policies and tax incentives to improve quality of life and environmental justice, including preparation of policy proposals for review by state legislative study committees."
- "Broadening our geographic footprint"

What external threats should the Foundation be aware of?

Select direct responses:

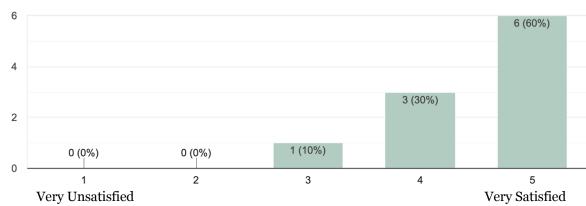
- "Other areas that yield higher dividends for funds"
- "Too few African American leaders to support boards."
- "In harder economic times, smaller nonprofits are struggling and the need is greater."
- "The current volunteer and donor community is aging, and there will be a void in leadership if the next generation does not become engaged in giving and volunteer leadership. Established charitable organizations may dissolve without a succession plan for leadership and funds for long term sustainability."
- "Foundation being viewed as political. The foundation being viewed as only interested in "it's own image" not as a community uniter."
- "the population increase predicted for our area"
- "Technology security breaches becoming associated with issues that may be considered political"

FUNDHOLDERS – 10 responses

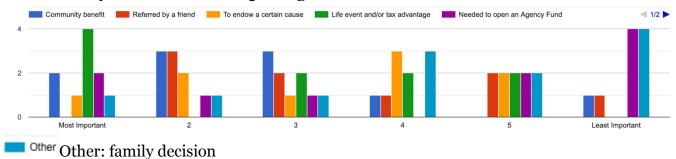
The feedback from our fundholders provided essential insights into how well the Foundation is serving those who have entrusted us with managing their charitable funds. Fundholders shared their perspectives on the Foundation's performance in stewarding their investments, supporting their philanthropic goals, and communicating impact. Understanding the satisfaction and concerns of our fundholders is critical, as their continued trust is key to our long-term sustainability and growth. The following findings highlight the key themes and areas of focus raised by this important group.

How satisfied are you in the way your philanthropic goals are being met through the Foundation?

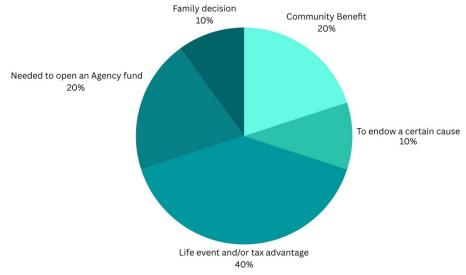




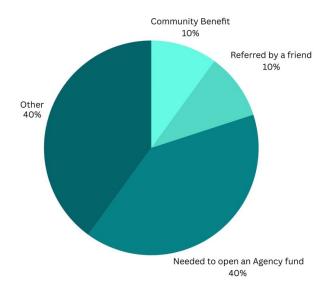
Please rank your reasons for opening a fund with the Foundation.



Most important reasons to open a fund with the Foundation:

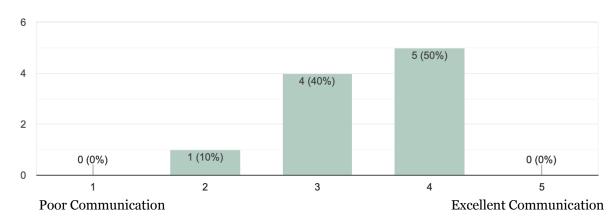


Least important reasons to open a fund with the Foundation:

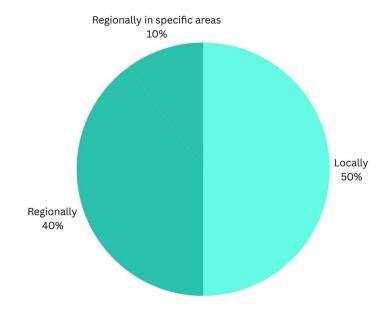


How do you perceive the Foundation's communication regarding the use and impact of your funds?

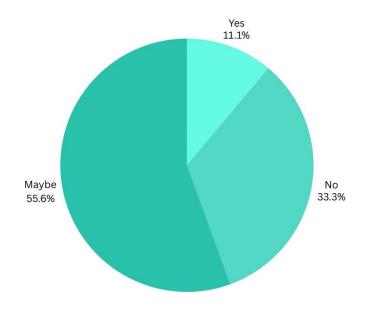




Do you prefer to grant locally or regionally?

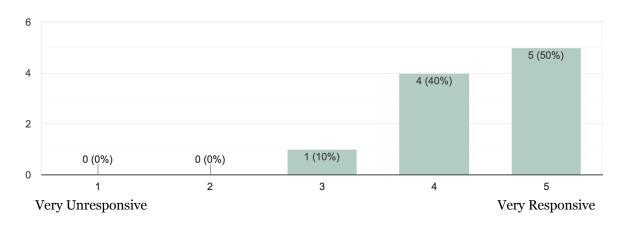


If you knew having a larger fund would significantly help the Foundation with overhead and operations, would you be inclined to increase the size of your fund?



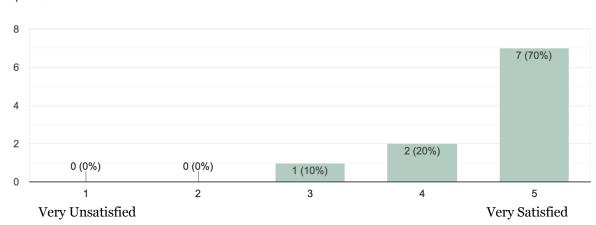
How responsive is the Foundation to your needs and inquiries?

10 responses



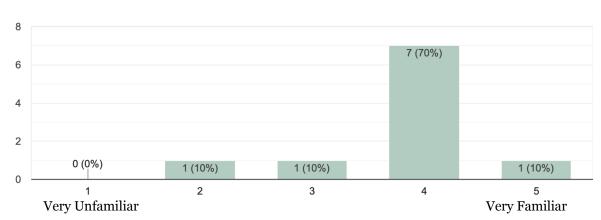
How satisfied are you with the quality of your relationship with the Foundation's staff?



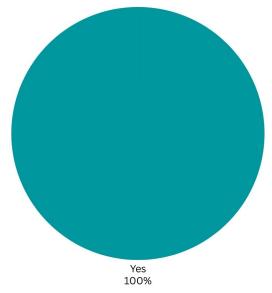


How familiar are you with the Foundation's investment policies?

10 responses



Would you recommend the Foundation's services to others seeking managed philanthropy?



Please elaborate on why or why not in response to the previous question.

Select direct responses:

- "Well managed"
- "Makes philanthropy very easy and cost effective"
- "Highly relational and professional staff."
- "For a small or newly formed organization with a specific goal, the support offered by the foundation to accept and hold donor funds is unmatched."
- "The foundation is a great tool for folks with a giver's heart"
- "My philanthropy has improved as a result of having a DAF and benefiting from the rigor of validating the effectiveness of services and agencies prior to awarding grants."
- "Because it's an excellent way to become philanthropic at whatever level you're comfortable with, supporting vetted NPs via a well organized, well informed environment."
- "the vetting process of local non profits"

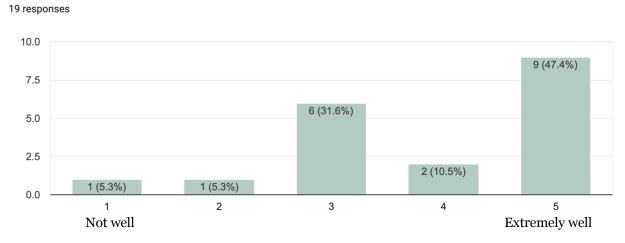
What is one thing the Foundation could improve to enhance its services?

- More outreach and communication.
- Maintaining positive relationships and understanding fundholders needs.
- Matching fundholders to agency funds that support interests.

NONPROFIT REPRESENTATIVE – 19 responses

As partners in our mission to serve the community, nonprofit representatives offered valuable feedback on how the Foundation supports their work. These stakeholders shared their views on our grantmaking processes, collaboration efforts, and how effectively we address the community's needs together. Their insights provide a better understanding of how we can enhance partnerships and improve the impact of our funding. The following section outlines their perspectives, highlighting areas where we can deepen our support and strengthen relationships with the nonprofit sector.

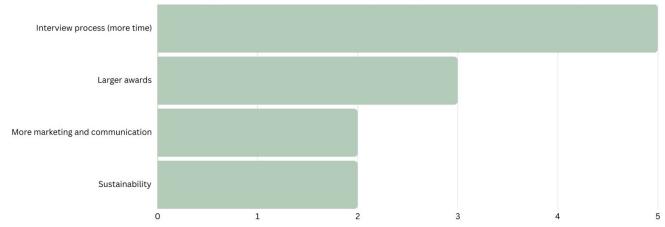
How well does the Foundation support your organization's mission and work?



What challenges do you face in collaborating with the Foundation?

- The interview, time constraints
- Not feeling like a priority/competition for resources
- Grants too small
- Crisis opportunities

How could the Foundation improve its grantmaking process to better meet the needs of nonprofits?



How could the Foundation better facilitate partnerships and collaboration among nonprofits?

- Already doing a great job more of what it's doing
- Collaborate and listen more
- Help nonprofits work together, continue CEO Roundtables

BOARD MEMBER – 10 responses

Board members play a vital role in shaping the strategic direction of the Foundation. This section summarizes the insights provided by board members regarding leadership, decision-making processes, and the Foundation's alignment with its mission.

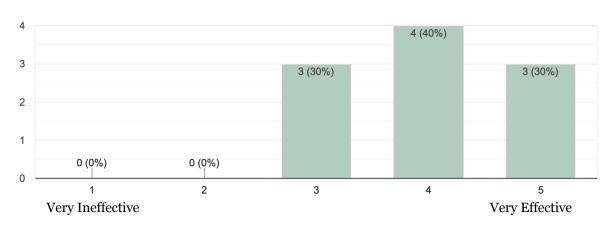
What strategic opportunities do you see for the Foundation in the next 3-5 years?

Summary of responses:

- Grow number of funds and donors
- Expanding footprint
- Education and awareness
- Cohesiveness
- Maximize impact of Anschutz monies
- Emphasis on housing, children, and cooperation

How effectively is the board working together to guide the Foundation?

10 responses



In what ways could the board be better supported to fulfill its governance role?

- Strategic planning
- Engagement and active participation
- Reduce size
- Calculated risks

What challenges do you foresee that could impact the Foundation's strategic direction?

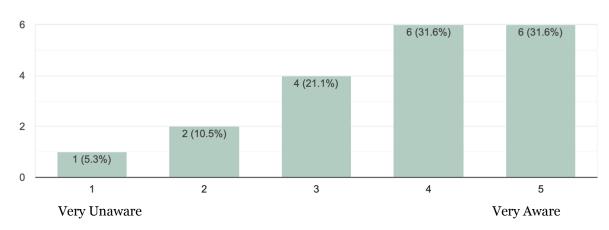
- DEI
- Lack of focus
- Economy
- Political landscape
- Commitment
- Need of a compass
- New board members
- Communication
- Competition for donors

COMMUNITY MEMBER – 19 responses

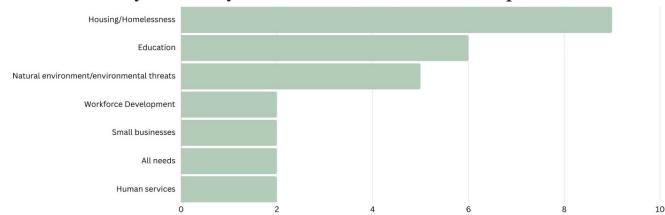
As the ultimate beneficiaries of the Foundation's work, community members offered their views on how well we are addressing the needs and challenges within the region. Their feedback focused on program effectiveness, outreach efforts, and the Foundation's overall impact on the community. Listening to community voices is essential for ensuring that our work remains relevant and responsive to those we aim to serve. The following findings highlight how community members perceive our role and offer suggestions for improving our engagement and impact.

How aware are you of the Foundations work and its impact in the community?



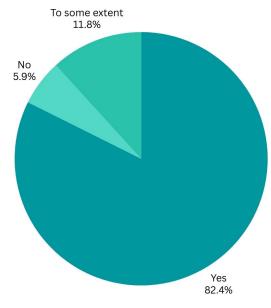


What community needs do you think the Foundation should prioritize?



Other singular responses: Health, Economic justice, Food deserts, Community Development

Do you believe the Foundation is accessible and responsive to community concerns?

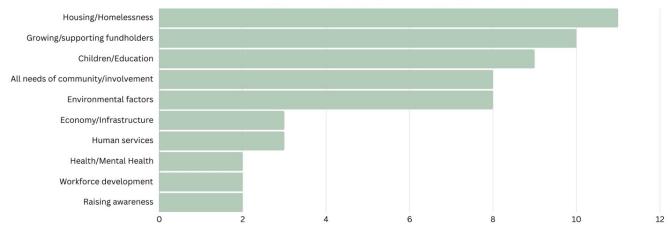


FUTURE OUTLOOK – 46 responses

As we look ahead, it is essential to align our strategic priorities with the evolving needs of our community and the feedback from our key stakeholders. This section focuses on the perspectives shared by survey respondents regarding the future direction of the Foundation. Stakeholders were asked to reflect on emerging trends, areas for potential growth, and the opportunities they see for us to enhance our impact in the coming years.

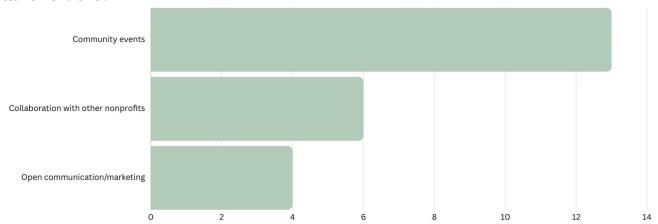
The insights gathered in this section will help us anticipate changes in the external environment, refine our strategic goals, and identify new initiatives that align with our mission. By understanding the collective vision of our stakeholders, we can ensure that the Foundation remains responsive, innovative, and well-positioned to meet future challenges and opportunities.

In which areas should the Foundation focus its efforts in the future?



Other singular responses: Strategic investment, Expanding geographic footprint, Social justice, Resilience

How could the Foundation more effectively engage with the community and stakeholders?



Other singular responses: Speak with elected officials, create a Community Review Board, connecting donors with organizations who match their needs, broaden accessibility, serve fundholder first, prospecting, meet directly with stakeholders

Please share any additional thoughts or suggestions you have for the Foundation's strategic planning process.

Select direct responses:

- "I do believe you have the right President/CEO in place to move the foundation forward in the coming years."
- "Be inclusive with diverse partners and perhaps consider expanding your 'region'."
- "More emphasis on implementation and follow-up, with public reports on outcomes, problems."
- "Great and powerful entity need to leverage resources to get them to frontline and equity should be clearly understood by everyone in organization"

RECOMMENDATIONS

Based on the insights gathered from the stakeholder survey, there are several key areas where the Foundation can strengthen its impact and align more closely with the needs and expectations of our community. These recommendations are informed by the feedback provided by fundholders, nonprofit representative, board members, and community members. They reflect both opportunities for growth and areas where we can refine our approach to better serve our mission.

The recommendations highlighted below are intended to guide the Foundation's strategic planning efforts for the coming year, focusing on improving internal operations, deepening stakeholder engagement, and exploring new opportunities for collaboration. These suggestions aim to start conversations with the board to ensure that the Foundation remains responsive, forward-thinking, and well-positioned to navigate the challenges and opportunities ahead.

Recommendations:

- 1. Increase staff capacity
- 2. Improve communication both internally and externally
- 3. Expand engagement opportunities for stakeholders
- 4. Advance donor stewardship and recruitment efforts
- 5. Facilitate ongoing strategic planning efforts and alignment
- 6. Implement leadership training and development for staff and board

Stakeholder Feedback Summaries

In-depth conversations were held with select stakeholders following the survey and throughout the planning process to deepen understanding and gather nuanced insights. The following summaries reflect key themes from those discussions. To maintain confidentiality, individuals are referenced by their roles rather than by name.

Board Member: Advocated for a clearer mission, emphasized the Foundation's role in empowering philanthropy over programming, and urged a kickoff mindset for a yearlong strategic process. Highlighted board unification and need for incremental planning with shared leadership.

Board Member and Fundholder: Highlighted strategic growth opportunities beyond tricounty areas and stressed improving board engagement through more rigorous recruitment. Called for a highly participatory and impactful final plan.

Board Member and Fundholder: Encouraged clearer board accountability within the plan, noting that some goals—especially around financial sustainability—may feel overly ambitious or staff-driven. Recommended revising the language to motivate action and including a "cheat sheet" to help board members connect to strategic priorities.

Fundholder: Noted changing giving patterns due to financial planning and recommended improved communication beyond donation requests. Suggested CCGF highlight legacy and maintenance project successes to appeal to community institutions.

Fundholder: Requested continued outreach and communication. Valued literacy-focused grants and inclusive programming. Recommended CCGF lean into legacy and community ties.

Fundholder: Called for the Foundation to adopt a more visible, advocacy-oriented presence in the region. Suggested CCGF act as a convener and an engine for social progress, especially in underrepresented communities like Brunswick.

Fundholder: Encouraged continued leadership in literacy while supporting the Foundation's convening role. Supported the CEO Roundtable as a strong vehicle for leadership development.

Nonprofit Representative: Expressed the need for greater staff capacity and operational support for fund development. Stressed partnership expansion into Southeast Georgia and emphasized CCGF's potential to empower conservation efforts and strategic partnerships.

Nonprofit Representative: Appreciated improvements in the grant process but emphasized a desire to be seen and heard as a nonprofit partner. Stressed the importance of trust-building and follow-through in board and staff engagement.

Community Member: Emphasized the role of financial advisors in referrals and suggested deeper connections with estate planners. Supported the Foundation's positioning as an administrative partner for smaller funds.



Our MISSION is to strengthen communities through engaged philanthropists.

Communities of Coastal Georgia Foundation connects people who care with

causes that matter in and beyond Coastal Georgia.

Our VISION is strengthened communities through effective philanthropy.

- Establish a succession plan.
- Audit all fund agreements and implement an ongoing system.
- Maintain top-tier accreditations.
- Streamline three key processes.
- Achieve 100% staff and board giving.
- Ensure 100% board training participation.
- Achieve a 90% retention rate of fundholders from year to year.
- Launch a structured fundholder touchpoint plan.
- Host two annual events to strengthen fundholder relationships.
- Launch a Fundholder Education Program.

Excellence in operations & governance

Financial sustainability

Engaged, supported, and valued fundholders Elevating capacity of the community

- Increase the foundation's total number of new funds according to specific goals.
- Attain 100% fee-driven budget.
- Establish and maintain a reserve fund.

- Educate through our philanthropic expertise by integrating a community philanthropic impact dashboard.
- Expand the Nonprofit CEO Roundtable across the coastal region.
- Increase outbound grantmaking dollar amount by 30% and maintain a rigorous, competitive award program.



Our VALUES

Stewardship Integrity Collaboration

Leadership Meaningful Outcomes

CCGF Strategic Plan Strategic Priorities and Goals

Engaged, Supported, and Valued Fundholders

- Achieve a **90% retention rate** of fundholders from year to year.
- Launch a structured touchpoint plan by Q4 2025 to ensure all fundholders receive at least four personalized communications annually.
- Host at least two events per year to strengthen fundholder relationships and increase engagement.
- Improve fundholder expertise by launching a structured **Fundholder Education Program by Q1 2027**, aiming to have **at least 50% of fundholders participate** in at least one educational opportunity annually.

Excellence in Operations and Governance

- Develop and implement a **comprehensive succession plan** for key leadership roles and board members by **Q1 2026**, incorporating **professional development and advancement pathways** to ensure leadership continuity and organizational stability.
- Through a comprehensive audit of **100% of fund agreements by Q4 2025**, complete any necessary updates and remedy compliance issues, and implement an ongoing fund agreement review calendar by Q1 2026 to ensure regular updates and adherence to best practices.
- Maintain the highest levels of accreditation through the Council on Foundations,
 Platinum status on Candid, and Four-Star on Charity Navigator.
- Improve operational efficiency by identifying and streamlining **at least three key administrative processes** essential to organizational excellence and implementing a system for ongoing evaluation and optimization.
- Achieve 100% participation by staff and board making gifts directed to the Foundation by Q4 2025, with all contributions secured by December 31st each year and tracked through an annual reporting process.
- Ensure **100% participation** in annual board training, equipping all board members with the knowledge and skills needed for effective governance, with training completion tracked and incorporated into board evaluations.

Elevating Capacity of the Community

- Educate our communities through our philanthropic expertise by integrating a community **philanthropic impact dashboard** to track and visualize local giving trends, fund distributions, and measurable community outcomes, with annual updates and stakeholder engagement by **Q4 2027**.
- Expand the **Nonprofit CEO Roundtable** across the **coastal region** by **Q4 2027**, increasing participation by **50**% to foster peer learning, collaboration, and leadership development.
- Increase outbound grantmaking dollar amount by 15% annually starting in Q4
 2026 through CIC.
- Maintain a **rigorous**, **competitive award program** that enhances funding impact, transparency, and accessibility, with at least **80% of applicants** reporting a clear, fair, and supportive experience.

Financial Sustainability

- Increase the foundation's new funds by **an average of 12% annually over five years**, with a **total goal of \$100 million by Q4 2029** through a combination of strategic fundraising and donor stewardship.
- Attain **100% fee-driven budget** where all new expenses have corresponding offsetting revenue sources for operating expenses.
- Establish and maintain a **reserve fund** equivalent to **at least three months of operating expenses** by **Q4 2027**, ensuring long-term financial stability and risk management, with annual contributions and a structured withdrawal policy.

CCGF - Elevating the Philanthro	pic Journey								
Strategic Priority 1 is Engaged, Supported, and Val	ued Fundholders								
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
	Identify at-risk fundholders	% of dormant fundholders						CFO**	
Achieve a 90% retention rate of fundholders from year to year.	Analyze annual retention data	Fundholder retention rate						CFO**	
		YZDY		**		**	**		
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
The state of the s	Develop timeline of touchpoints	Timeline reviewed annually						ESC*	
fundholders receive at least four personalized communications	Craft cyclical, personalized missives in diverse mediu	# of missives created						CEO	
annually.	Automate when possible and send	# sent						ESC*	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Host at least two events per year to strengthen fundholder	Plan at least two events annually	# of events						ESC	
	Align content with fundholder interests	# of attendees						CEO	
	Implement post-event evaluation	Post-event evaluation score						ESC	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Improve fundholder expertise by launching a structured Fundholder Education Program by Q1 2027, aiming to have at	Create and share at least one educational video per yea	# of video views evaluated through survey						CEO*	
least 50% of fundholders participate in at least one educational	Design program	# of opportunities developed and implement	ed					CEO*	
opportunity annually.	Implement program	% of fundholders participating						CEO*	
							*future	role of communications r	manager
								**once filled	

CCGF - Elevating the Philanthro	pic Journey								
Strategic Priority 2 is Excellence in Operations and	_								
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Develop and implement a comprehensive succession plan for	Identify and define key roles on board and staff	All roles are defined and refined annually						CEO	
key leadership roles and board members by Q1 2026, incorporating professional development and advancement	Create and follow succession plan	Succession plan completed						CEO	
pathways to ensure leadership continuity and organizational	Align and assign role appropriate professional	Succession plan completed						CEO	
stability.	development expectations for board and staff	Staff and board satisfaction scores						CEO	
Goal nrough a comprehensive addit of 100% of tund agreements by	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Q4 2025, complete any necessary updates and remedy	Complete audit with Council on Foundations	# of funds audited	1					CEO	
ompliance issues, and implement an ongoing fund agreement	Issuing and receiving signed addenda for all funds	% of signed and updated funds						CEO	
review calendar by Q1 2026 to ensure regular updates and	Maintain current best practice fund standards	Review adherence						CEO	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
aintain the highest levels of accreditation through the Council	Board resolution to begin process	Process started						CFO**	
on Foundations, Platinum status on Candid, and Four-Star on	Review changes from last accreditation	# of updates						CFO**	
Charity Navigator.	Submit updates biannually	Annual submission						CFO**	
	Submit updates biannuary	Annual submission						CFO	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
approve operational efficiency by identifying and streamlining	Identify at least 3 processes	# of processes identified						PMEP	
least three key administrative processes essential to ganizational excellence and implementing a system for	Review SOPs and best practices	# of processes reviewed and researched						PMEP	
ngoing evaluation and optimization.	Map and implement new workflow	# of processes improved						PMEP	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Achieve 100% participation by staff and board making gifts	Communicate expectation to board and staff	Annual communication						CFO**	
lirected to the Foundation by Q4 2025, with all contributions	Track participation	% of participation						CFO**	
secured by December 31st each year and tracked through an annual reporting process.	Track paracipation	70 or paracipation	1					Cro	
			1						
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
	•		2011.2						
nsure 100% participation in annual board training, equipping	Host at least 1 annual board orientation Select and offer educational opportunities through	# of attendees	1					ESC*	
all board members with the knowledge and skills needed for	third party	# of opportunities offered						CEO	
effective governance, with training completion tracked and incorporated into board evaluations.	Track participation and assessment	Satisfaction scores						ESC	
morporated into board evaluations.	Establish and communicate base line	2.22							
	responsibilities for board members by Q1 2026	Responsibilities communicated	+					1	I
			1				*future	role of communications	manager
								**once filled	

CCGF - Elevating the Philanthro	pic Journey								
Strategic Priority 3 is Elevating Capacity of the Co	mmunity								
	,								
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
by integrating a community philanthropic impact dashboard to	Research and explore feasibility of Impact Dashboard	Feasibility report delivered						PMEP	
track and visualize local giving trends, fund distributions, and	Design and test prototype	Prototype created and tested						PMEP	
measurable community outcomes, with annual updates and	Implement, collect feedback and baseline data	Report on data						PMEP	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Expand the Nonprofit CEO Roundtable across the coastal	Identify invested partners in other counties	# of new partners						CEO	
region by Q4 2027, increasing participation by 50% to foster peer learning, collaboration, and leadership development.	Implement quarterly meetings with annual showcase	# of meetings completed	1					CEO	
peer learning, conaboration, and leadership development.	Quality improvement through surveys	Survey scores						CEO	
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Increase outbound grantmaking dollar amount by 15% annually	External grant seeking and gaining	# of new monies coming in						CEO	
	Seek interfund transfers	# of money transferred						CEO	
	l .								
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner	
Maintain a rigorous, competitive award program that enhances		KPIs Annual review of process	Year 1	Year 2	Year 3	Year 4	Year 5	Owner PMEP	
Maintain a rigorous, competitive award program that enhances funding impact, transparency, and accessibility, with at least	i -		Year 1	Year 2	Year 3	Year 4	Year 5		
Maintain a rigorous, competitive award program that enhances	Refine CIC with continuous process improvement	Annual review of process	Year 1	Year 2	Year 3	Year 4	Year 5	PMEP	
Maintain a rigorous, competitive award program that enhances funding impact, transparency, and accessibility, with at least 80% of applicants reporting a clear, fair, and supportive	Refine CIC with continuous process improvement	Annual review of process	Year 1	Year 2	Year 3	Year 4	Year 5	PMEP	
Maintain a rigorous, competitive award program that enhances funding impact, transparency, and accessibility, with at least 80% of applicants reporting a clear, fair, and supportive	Refine CIC with continuous process improvement	Annual review of process	Year 1	Year 2	Year 3	Year 4		PMEP	nanager

CCGF - Elevating the Philanthropic Journey

Strategic Priority 4 is Financial Sustainability

Goal

Increase the foundation's new funds by an average of 12%	Refining products and tools - make it easier to create	# of tools reviewed						CEO*
annually over five years, with a total goal of \$100 million by Q4		Elevator pitch created						CEO*
2029 through a combination of strategic fundraising and donor stewardship.								
see war using.	Track progress	# of new funds			<u> </u>			CFO**
Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner
Goal Attain 100% fee-driven budget where all new expenses have	Action Steps Align foundation activities toward new fund development		Year 1	Year 2	Year 3	Year 4	Year 5	Owner CFO**
			Year 1	Year 2	Year 3	Year 4	Year 5	

KPIs

Year 1

Action Steps

Goal	Action Steps	KPIs	Year 1	Year 2	Year 3	Year 4	Year 5	Owner
Establish and maintain a reserve fund equivalent to at least	Develop reserve policy	Reserve policy established						CEO
three months of operating expenses by Q4 2027, ensuring long- term financial stability and risk management, with annual		Reserve fund balance						CFO**
contributions and a structured withdrawal policy.	Review annually	Use of reserves						CFO**

*future role of communications manager

Year 4

Year 5

**once filled

Owner

CCGF Strategic Plan Launch Plan & Monitoring Framework

Purpose: To effectively introduce the strategic plan, engage stakeholders, and ensure clear, consistent communication throughout implementation.

1. Goals and Objectives

- Awareness: Ensure all stakeholders understand the strategic priorities and their roles.
- Engagement: Foster excitement and commitment to the strategic direction.
- Consistency: Maintain unified messaging across all communication efforts.
- Sustainability: Provide ongoing updates and opportunities for involvement.

2. Key Audiences

Internal:

- Board members
- Staff and volunteers

External:

- Donors and funders
- Community partners
- Beneficiaries and clients
- Media and general public

3. Core Messaging

- Vision & Mission: Reinforcing alignment with the strategic plan.
- Key Priorities: Overview of strategic goals and anticipated impact.
- Stakeholder Role: How individuals can contribute to success.
- Call to Action: Engagement opportunities for various audiences.

4. Phases & Timeline

Phase 1: Pre-Launch (1 month before announcement)

- Develop communication materials (one-page, pamphlet).
- Conduct internal briefings with staff and board.
- Identify key champions to advocate for the plan.
- Teaser campaigns via internal channels (emails, social media).

Phase 2: Official Launch (Month 1)

- Distribute press releases and social media announcements.
- Publish website updates and a dedicated strategic plan webpage.
- Engage stakeholders via personalized outreach.

Phase 3: Post-Launch Engagement (Months 2-6)

- Regular updates via newsletters, social media, and community forums.
- Mention at meetings and workshops for deeper engagement.
- Collect feedback through surveys and informal discussions.
- Share early success stories and milestones.

Phase 4: Ongoing Communication (Beyond 6 months)

- Quarterly progress updates via reports and presentations.
- Recognition of contributors and achievements.
- Continuous adaptation of messaging based on stakeholder feedback.
- Quarterly review of KPIs, update as needed.

5. Communication Channels

Internal Channels:

- Staff meetings
- Board meetings
- Email communication

External Channels:

- Website updates and blog posts
- Social media campaigns (Facebook, LinkedIn, Instagram)
- Press releases and media engagement
- Community forums and speaking engagements
- Direct outreach (emails, calls, donor meetings)

6. Roles and Responsibilities

Role	Responsibilities
Executive Leadership	Oversight, key messaging approval, stakeholder meetings
Board Members	Advocacy and outreach within their networks
Staff	Content creation, distribution, media relations day-to-day communication and stakeholder engagement

Monitoring Framework

A. Monitoring Objectives

- Track progress toward strategic goals
- Identify areas for improvement
- Ensure accountability across stakeholders

B. Data Collection Methods

- Quarterly progress reports
- Surveys and interviews
- Financial and operational dashboards

C. Reporting Structure

- Frequency: Monthly check-ins, quarterly updates, annual reports
- Audience: Board, staff, donors, community stakeholders
- Format: Dashboard summaries, written reports, presentations

D. Accountability & Responsibilities

- Leadership: Oversight and strategic adjustments
- Staff: Data collection and implementation
- Board: Governance and high-level review

E. Course Correction Mechanisms

- Annual review meetings to analyze gaps and trends
- Adjust strategies based on data insights
- Continuous stakeholder engagement for feedback

Recommendations for Implementation Success:

1. Activate Board Engagement:

- o Share a "Strategic Plan Playbook" with all board members outlining key goals and how they can directly support them.
- o Include strategic plan check-ins as a standing item at board meetings.
- o Empower board champions for each strategic priority to lead peer accountability.

2. Support Staff with Capacity and Clarity:

- o Align staffing structure and professional development with the scope of goals.
- Continue evaluating team capacity in line with asset and fundholder growth targets.

3. Monitor Progress with Transparency:

- Use a shared KPI dashboard to update staff, board, and stakeholders on a quarterly basis.
- Establish annual strategic review sessions to assess progress, identify challenges, and adjust approaches as needed.

4. Communicate Broadly and Often:

- o Develop a communication plan to celebrate wins, highlight impact, and keep stakeholders informed and inspired.
- Reinforce the Foundation's identity as a connector, convener, and catalyst in Coastal Georgia.

It has been an honor to guide this process. The CCGF team is exceptionally well-positioned for this next phase. I believe your strategy is sound, your priorities are focused, and your leadership is clearly committed. I encourage you to see this plan not as a finish line, but a launchpad. With continued collaboration, clear communication, and shared ownership, the next five years hold extraordinary potential.

Thank you for the opportunity to walk alongside you in this meaningful work. It aligns with CCGF's legacy of trust and innovation while setting a high bar for community impact.